

Robert “Bob” L. Swam, Senior Business Executive InfoAssure, Inc. Senior Advisory Board



Mr. Swam is a member of the InfoAssure, Inc. Senior Advisory Board and is a strategic advisor to senior management and boards of directors. He has an accomplished Fortune 500 Senior Executive career spanning over a 37 years of diverse corporate experience. He has extensive experience with financial management, international/domestic manufacturing, business development with intense growth and profitability. Bob has a record of winning, leadership with impactful results, including high growth, above average profits and returns associated with, organization building, new business development, new product development, international/domestic market development, and successful strategic turnarounds all resulting in very good next phase results for shareholders.

Mr. Swam started his career at The Black & Decker Company at its largest and most important plant in Hampstead, Maryland as a cost accounting clerk. Bob successfully progressed through accounting and finance jobs resulting in his appointment as the CFO responsible for all financial management during a great growth and expansion phase of the company. Because of his performance as the CFO, the CEO promoted Bob to VP of Global Manufacturing with worldwide management responsibilities. In this role, he was recognized for introducing innovation and operating efficiency into its global operations at a key time in the growth of the company resulting in their market brand recognition and distribution channel leadership reputation.

Bob was then promoted and became President of Black & Decker's North American & Pacific Operations with all P/L responsibility resulting in significant growth and profitability. Then culminating his 25 year tenure with the company, he was promoted to EVP/Chief Operating Officer (COO) of the company. As the COO he was responsible for all Worldwide Corporate Operations and P/L with over 15,000 people and \$2B revenue resulting in one of the most successful periods in the history of the company.

After his successful career at Black & Decker, Robert became the President and CEO of Eastco Corporation, a Fortune 500 company. He was selected to conduct a strategic turnaround of Eastco, a conglomerate of Eastern Stainless Steel and Easco Hand Tools which manufactured all of the hand tools for SEARS. The core business was over one billion in sales with two large aluminum extruding mills and Borden Metal Products, which was a steel fabrication division. Bob was the key player in the successful turnaround and transition of these businesses which was then sold to and collectively formed the beginnings of what is now the Danaher Corporation.

After the successful transition of Eastco Corporation into the Danaher Corporation, Bob was selected to conduct a strategic turnaround of Arcada Corporation and became the President and CEO. Arcada was one of the world's largest printing and book manufacturing companies. After a successful turnaround and rebuilding of the company, Bob was the prime mover in its sale to Toronto's Torstar (Publishing & Printing) Corporation resulting in a positive result for shareholders.

After the completion of the Arcada-Torstar transaction, Bob joined the Raytheon Corporation as a corporate SVP and reported directly to the CEO. In this role, he was President of Raytheon's worldwide commercial operations and was responsible for global operations and P/L with sales in excess of \$1.4 billion and over 8,000 employees. The commercial operation business unit included the global consumer products division with notable brands such as Amana, Speed Queen, Caloric, MenuMaster and REMCO, and also the Electronics Manufacturing and Marine Navigation divisions.

During his active business career, Bob was recognized for his leadership, exceptional sales and P/L results, innovative management style and extensive diversity in CEO turnarounds which resulted in positive shareholder value. His board experiences have been with for profit public companies, private companies and numerous large diverse not for profit institutions. He remains active today on private and non-profit boards.

Mr. Swam received his accounting degree at the University of Baltimore and his MBA at Loyola University. Bob served in the US Army for seven years on Active and Reserve duty.

Robert and his wife Carol now enjoy a very busy retirement on their farm in Kent County, Maryland. They enjoy their quality and active time with their two married children and five grandchildren who all reside in the Baltimore, MD area.